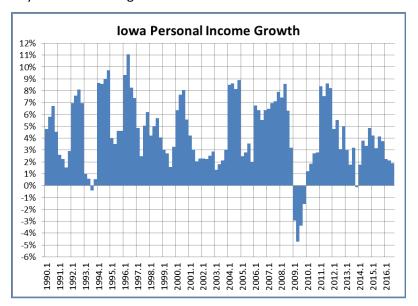
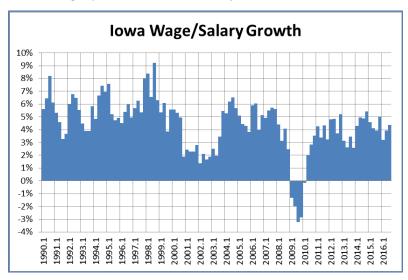
**Statistic:** Iowa Personal Income and Wage/Salary Income

**Analysis:** Personal income includes wage and salary income and also income earned through the operation of farms and other businesses, rent, interest, dividends, and government transfer income (Social Security and Unemployment Insurance, etc.).

lowa personal income increased 1.9% for the third quarter of calendar year 2016 when compared to the same quarter of 2015. Personal income growth is quite volatile over time as is evident in the graph below. In addition to quarterly volatility, reported personal income for lowa suffers from significant revisions, usually related to changes in estimated farm income.

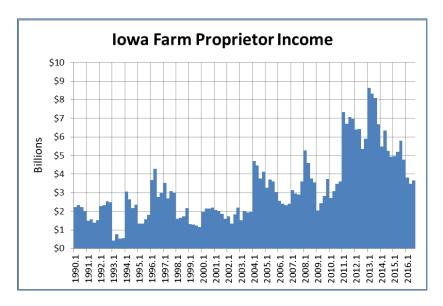


Wage and salary income is a component of overall personal income. Over time, lowa wage and salary income equals about 50.0% of total personal income. Wage and salary income is not nearly as volatile as overall personal income. Since the end of the last U.S. recession, lowa wage and salary income growth has averaged about 4.0% annually. For the third quarter of 2016, wage and salary income increased 4.4% compared to the same quarter of 2015, and growth for the most recent quarter was stronger than the average quarter for the last five years (4.1%).



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The recent low growth rates in overall personal income despite good growth in the wage and salary component is the result of declines in farm proprietor income. That income category has declined significantly since reaching all-time highs in calendar year 2013, reflecting a decline in grain prices. Since the first quarter of 2013, Iowa farm proprietor income has fallen from an annualized estimate of \$8.6 billion to annualized estimates of between \$3.5 billion and \$3.8 billion the past three quarters.



Additional information can be found on the Legislative Services Agency's Economic Trends webpage at <a href="https://www.legis.iowa.gov/publications/fiscal/economicTrends">https://www.legis.iowa.gov/publications/fiscal/economicTrends</a>. The page includes links to source sites and the underlying data for each Economic Trends indicator.

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